



Lycée Français International Denis Diderot Année scolaire 2023-2024

Compte Rendu CONSEIL D'ADMINISTRATION – Minutes Board of Directors' meeting SPECIAL BUDGET 2024

VENDREDI 10 NOVEMBRE 2023 /FRIDAY 10 NOVEMBER 2023 PUBLIC VERSION

NOM DES PARTICIPANTS	F(ONCTION	Prés.	Exc.	Abs
Arnaud SUQUET	French Ambassador		X		
Denis SAINTE-MARIE	Cooperation and cultura	al action Advisor (COCAC)	X		
Jean-Baka DOMELEVO ENTFELLNER	Consular Advisor for Fro	ench abroad		X	
Bruno MARIS	Principal		X		
Laura MARLIERE	Administrative and Fina	ance Director	X		
Malika OUREYA	Deputy to the Administ	rative and Finance Director	X		
Claire KARADI	Director of the Element	ary level	X		
Christelle ADJAGBA	Representative of the A	dministrative staff	X		
Frédéric GRAZIANA	Representative of the Secondary teachers				
Mildred N PITA	President of the board/	Head of HR Committee	x		
Emilie GASC	Vice-President/Head of	X			
Armando M SIROLLA	Treasurer/Head of Fina	Treasurer/Head of Finance Committee			
Josie WANG	Secretary/Head of Com	Secretary/Head of Communication Committee			
Carlos SHYIRAMBERE	Vice-treasurer/Finance committees	x			
Esryne ONGOMA	Board member /Human Resources Committee		Proxy AS	X	
Ebby GATAMU	Board member / Communication committee		X		
Judy KAGURE	Board member /Head of Maintenance & Security committee		x		
Anne-Laure HOUSPIC	Board member/Human Resources & Communication committees		Proxy Judy		
Nassira BAUCHAMP	Board member/ Canteen/Hygiene and Maintenance & Security committees		Proxy Judy		
Rebecca GRANATO	Board member /Finance and Human Resources committees				
Dickson MIGIRO	Board member /Communication and Maintenance & Security committees				
Marie-Noëlle SENYANA-M	Task Officer for Parents	Association (APE)	X		
Invitees / Other participants : Public version to be disseming		ated to all	staff a	nd	

AGENDA

- 1. Quorum CG Approval of minutes of the BoD of 26/09/2023
- 2. Words from French Embassy
- 3. Pedagogic highlights
- 4. Budget 2024 proposal / Vote
- 5. Votes for Human Resources
 - a. Deputy DAF / b. SVT teacher / c. 2 Educational Assistants

parents through the website

Votes Maintenance & Security

- a. Contract SOPHOS
- b. Contract AAR

AoB:

NEXT BOARD OF DIRECTORS MEETING: WEDNESDAY 29 NOVEMBER: 8.15-10.15am

The meeting begins at 08.20am. The APE Vice-Chairman greats everyone, invites everyone to introduce themselves and welcomed the new members.

1. 1. Quorum: The quorum is reached with 8 members of the Board including the President, the Vice-President and the Treasurer in person and 1 online. The 3 excused members had given their proxies: Anne-Laure and Nassira to Emily and Esryne to Armando.

The total votes will be counted out of 12.

The minutes of the last Ordinary Board Meeting of 26/09/2023 are approved by 11 votes out of 11. The online person could not vote.

The Chairperson gave the floor to the representative of the French Embassy.

2. Words from the Embassy

Mr Denis Sainte-Marie greeted all participants and thanked them for the invitation. He noted that the Management Committee was well represented today, with 7 members present, and welcomed the new members. He emphasised the large number of pupils enrolled, 676, which is a mark of confidence in the Lycée on the part of parents and also enables us to generate income to further improve the services provided to the school community, notably through a wider choice of extra-curricular activities, an essential element of attractiveness, particularly in an Anglo-Saxon school environment.

Today's meeting is crucial because it focuses on the 2024 budget. The review of Human Resources, with the switch to a Kenyan shilling salary scale, has stabilised the Lycée's current financial situation and minimised the effects of the devaluation of the Kenyan shilling. However, the Lycée's self-financing capacity remains very low and does not allow it to make major investments to improve its infrastructure.

3. Aspects pédagogiques :

- **The "Taste Week",** which took place during the 2nd week of October, and during which many parents came to share their culinary specialties.
- La Grande Lessive", an exhibition of our pupils' work on the theme "With or without water", which took place at the Yaya centre from 19 to 21 October.

Upcoming events

- **Well-being Week** from 14 to 17 November, during which a number of workshops will be held in all classes, including awareness-raising sessions on bullying in schools for secondary classes.
- - French High School Week, from 27 November
- An **ambitious programme linked to the 2024 Olympic Games to** be held in Paris, with the final leg of the Olympic flame transfer route being Nairobi-Paris, with a distance of 6,000km to be run, and for which the entire school community will be involved throughout the school year, including the cross-country race to be held in May-June.

Today the elementary school is celebrating Halloween. Any children who wanted, came dressed up.

- The visit of the Zone Inspector for Primary, who will be visiting all next week, and who will be meeting some members of the Management Committee on Wednesday 15 November.

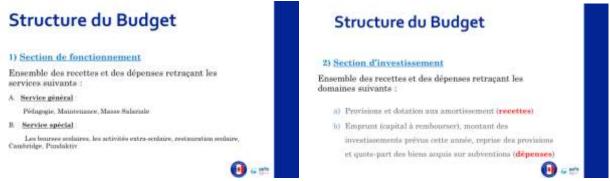
4. Budget 2024 proposal



The AEFE's standard budget reflects the school's educational project and takes into account educational guidelines, changes in tuition fees, staff remuneration (local and seconded), participation in the AEFE network, building projects (maintenance and major repairs) and expenditure relating to safety and health standards.

The budget corresponds to a calendar year, and therefore covers two school years. It complies with certain budgetary principles, including unity (revenue and expenditure in a single document), universality (covers all expenditure), specialty (revenue and expenditure broken down by service, account and section) and balance and fairness.

The result for the financial year must be null, as the Lycée is a not-for-profit company.



The two sections of the budget are:

- **1. operations:** the general service: education, payroll, maintenance and the special service: school grants, AES, canteen, Cambridge Centre and Pundaktiv.
- **2. investment**: this includes **provisions** for risks, e.g. relating to litigation or works where it is not known whether the risk will materialise or not in 2024, and depreciation of property, which corresponds to the annual depreciation in value of property acquired of more than 100,000 kes.

Kes/Euro exchange rate and property depreciation, which corresponds to the annual depreciation in value of assets acquired in excess of 100,000 kes.

The main revenues



Excluding ancillary budgets, school fees account for 96% of operating revenue.

The remaining 4% is made up of

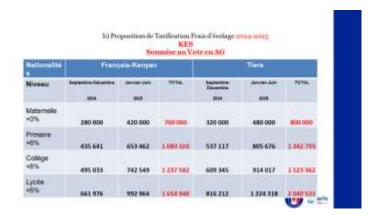
- sales (1.1%) which correspond to AVS or speech therapy fees billed to parents for children with special needs, badges, textbooks and application fees.
- grants paid by the AEFE (1.6%)
- the share of goods purchased with subsidies (0.1%)

and the contribution between services (e.g. for the AES using the Lycée premises, a breakdown of water, electricity and gas costs is calculated on the basis of the premises used; the AES cover a minimum of 4 million kes of the total annual water and electricity costs). The canteen has its own electricity and water meter.

There are also contributions from the AEFE that do not appear in the budget: the provision of 4 expatriate staff (headmaster, headmistress, financial director and teacher trainer), support for certain projects that may arise during the year, and support for making the school more secure if necessary.

For school fees, the increase will remain at 6% instead of taking into account the country's average inflation rate of 7.7% in 2022, in order to show parents our determination to stick to a reasonable increase, following successive increases of 15% and 10% in previous years.

School fees



The fees voted in December 2022 remain in force until June 2024 (school year 2023-2024), so the school fees for January to June 2024 form part of the revenue in the 2024 budget. School fees for the 2024-2025 school year (Sept 2024-June 2025) will be put to a vote at the December 2023 General Meeting, with a 6% increase. This will only impact the 2024 budget for one term.

Comments: At the French School Lycée Français of Kampala, the management committee applied a higher increase for school fees paid by parents' employers than for other parents.

In Kenya too, this discussion about differentiated fees according to the third-party payer took place in 2021 but at the General Assembly, the votes were very close and the proposed measures were not voted through. It should be noted that many of the parents employed by the UN were not in favour of these measures, and the vote was also aimed at unifying the fees for all nationalities, with no discount for the French and Kenyans, which was also rejected.

However, we can reopen this conversation within the Management Committee and think about another system for differentiating school fees. Bear in mind that Kenyan families are the future of this school and we need to convince them to enrol their children. Another differentiating factor could be to take into account parents whose income is taxed in Kenya (30%), regardless of their nationality.

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Budget 2024 continued:

In order to maintain the attractiveness of the nursery, the proposed 2024 fees remain the same, unaffected by the 6% increase. In future, it will be useful to compare the cost of kindergarten with what is charged to parents, to be closer to reality.

This decision, taken last year, was based on a study of the attractiveness of the LFDD which, among other things, compared the cost of nursery between several international schools and highlighted that the LFDD's fees were among the highest, following consecutive increases of 15% in 2020-2021 and then 10% in 2021-2022.

The idea is also to attract children from an early age, so that they continue their education at the LFDD. In the French system, kindergarten is part of the education cycle, which is not necessarily the case in other schools that are more focused on the day care model. It is also important to attract allophone children from an early age to facilitate their integration into the other levels of education.

It should be noted that Braeburn's kindergarten fees are currently more expensive than those of the LFDD.

If we compare it to other establishments in the area, the LFDD's fees are higher than in Kampala or Kigali, but this also takes into account the cost of living in Nairobi.

School fees Evolution:



- Compared to the inflation rate for 2020 and 2021, the proposed tuition fee increases for 2021-2022 (+15%) and 2022-2023 (+10%) were well above the inflation rate. This is why for 2023-2024 we have stayed below the inflation rate with an increase of 6% and similarly for the 2024-2025 proposal, the Finance Committee has proposed to stay at 6% instead of applying the average inflation rate of 7.3% observed in 2023.

Expected revenue and forecast headcount:



Total revenue expected for 2024: 800 million Kes, comprising:

Tuition fees for Trimesters 2 and 3 of the 2023-2024 school year + Tuition fees for Trimester 1 of the 2024-2025 school year, plus amounts for 1st enrolment fees and examination fees. The phasing allows us to forecast the self-financing capacity for maintenance or investment work.

Projected headcount:

We need to anticipate variations in the number of students over the course of the year and apply the precautionary principle to take account of the average number of students over the last 3 years and respect the principle of budget accuracy. The average number of pupils is therefore 625.

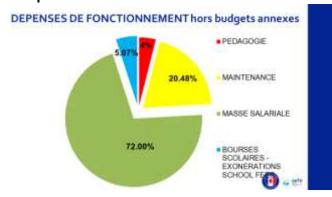
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NB: le montant des frais de l'êre inscription reste inchangé (120 000 Kes, cependant cette année, il ne sem pas déduit des frais de dossier d'inscription)

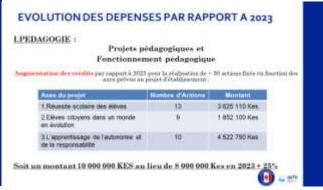
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The various types of income remain the same. Application fees will no longer be deducted from the 1st enrolment fee. With regard to the ancillary budgets, the AES amounts will be increased.

However, it should be noted that the overall % increase in revenue remains below the 6% increase in school fees, since this increase only affects the 1st term of the 2024 school year.

Main expenditure:





72% of expenditure is related to payroll, 20.48% to maintenance, and the remaining 8% is divided between educational projects and school exemptions and grants. As far as educational projects are concerned, there has been an increase of +25% (10MKES instead of 8MKES).





I. For educational operations: the amount of 23 million KES remains the same, but orders from SOFIP could be revised downwards, depending on the exchange rate at the time of the order. Reprography costs will be revised downwards to avoid double invoicing (external party invoicing the school using its equipment and supplies).

II. Expenses relating to the maintenance of the facility:

There is an increase of 23% compared to last year, which is justified on the one hand by the increase in water, electricity and fuel rates of more than 5%, but above all by the introduction of a budget item relating to **the loss of exchange** rate used for the purchase of Euros, given that there are fewer and fewer parents who pay school fees in Euros, whereas we need them to pay AEFE invoices.

The amount relating to the exchange loss is estimated at 37 million Kes for a total amount of 331 million Kes with an exchange rate of 164 and with an exchange rate of 180 the exchange loss will be 41 million Kes.

An initial purchase of 74 million Kes will be made in January 2024 for the January, February and March invoices, followed by a purchase of 54 million Kes in February for the April, May and June invoices, and finally in March, 24 million Kes for July and August. At 30 March, there will be a 6-month advance to pay AEFE debts and invoices such as SOFIP.

Comments:

- We also need to think about other channels outside the bank for buying Euros, such as Forex bureaux, because buying currency is a free market in Kenya and we don't have to go through the bank. However, we must ensure that these transactions are properly documented.
- We must try to make parents aware of the need to pay in Euros so that they don't lose too much money to the banks, but we can't force them to pay in Euros. We need to reopen the discussion about third-party payers to ensure that companies that can, pay in foreign currency (Dollars/Euros).
- For invoices for the 1st quarter of calendar year 2024, we will use the chancellery rate, as voted at the September General Meeting, and will be able to assess the impact of this measure.



Avenues for optimising expenditure:

- Maintenance outsourcing contract: reduction in the Chania workforce, which was increased by 13 staff during the Covid (currently 20 staff) but has not been reduced since. The annual cost is around Kes 9 million. We will be working with management to allocate posts and see if we can go back to a total of 12 staff. Our school has a surface area of 9,000 m2 for 670 pupils. In comparison, a neighbouring school with a surface area of 13,000 m2 and 1,100 pupils employs the same number of cleaning staff as the Lycée at present. The proposal is to reduce this cost by 40%.
- Consider annual requirements for administrative and maintenance supplies to reduce the bill by 20%.
- Renegotiate certain maintenance contracts through competitive tendering. This will be presented to the Finance Committee.
- Establish genuine management control over fixed costs.

With regard to the payroll, the objective over 2 years is to reach 65% of the total budget, in order to qualify for loans to finance renovation work or major investments. For the time being, there are no plans to abolish any posts, step increments will be considered for those eligible, and 1 communications officer post, voted for in 2021, will be maintained. However, the 13% increase compared with the 2023 budget is due to the exchange rate of 134 kes, used to convert the salary scale from Euros to Kes.



It should be noted that **resident-detached staff represent 50%** of the teaching staff and that the AEFE remittance rate remains the same at 58% of main salaries and the school pays 100% of ISVL and ISAE allowances (for the cost of local living and student support). For 2024, we have to wait for the AEFE's budget instruction to be published. However, the 2024 budget considers the 3% salary increase (1.5% in July and 1.5% in January) voted by the French government. As far **as continuing education** is concerned, 1% of the payroll is paid to the regional training centre in Johannesburg. The increase compared with 2023 is due to the exchange rate used to convert the payroll into Kenyan shillings.

Special services:



For **AEFE school grants,** intended for the children of French nationals, the provisional amount is 13.2 million Kes, corresponding to 9 grant-holders, 8 of whom are covered at 100%.

Extra-curricular activities (AES): This year, 56 activities are on offer. 878 enrolments for a total of 19.37 million kes, of which 3.3 million kes are paid back to the general service and the 7.2 million kes for maintenance and the purchase of various equipment can be allocated in other ways.



Canteen:

The service is in deficit, partly because the amounts invoiced by the service provider do not correspond to the amounts invoiced to families, and partly because local staff receive a meal allowance that is lower than the cost of staff meals. However, the deficit has decreased. It is 400,000 kes compared with 2 MKES last year.

Comments:

- In terms of communication with parents, it is important to inform them of the annual amounts due for the canteen and the AES, so that parents who wish to do so can pay by the year even if they have credits in the event of overpayment.
- Why to schedule most of AES on the same days? Answer: The facilities are only available two afternoons a week. It depends on instructor availability. The AES committee could discuss this subject in detail.



Ex-Kes	Budget 2023	Hudget 2024	% Variation
Autres charges : Excelections - Bourses intenes	12 600 000	28 909 568	+29%
Charges Exceptionnellen	2558040		
Detailier son ussertimenents et provisions	9 700 000	62 891 567	1605%
Dodgetsunneurs	94 286 409	95 009 400	-0,65%
Total Départure	MELLMETON	927516430	14,05%
En Kes	Budget 2023	Budget 2024	
RESULTAT	0	. 0	

4.95% increase in the 2024 budget compared with 2023.

Investment Budget







An amount of 25 Mkes is envisaged for 2024. However, without further reserves, it will not be possible to raise funds for major investments. We need to think about a fundraising strategy for projects such as refurbishing the auditorium.

Working capital/cash flow



The school has a real cash flow problem. The AEFE's recommendation is to have working capital equivalent to 60 days' daily expenditure (60x 2.5Mkes = 150 MKes). This is far from being the case and we need to work on it.

Finance objectives for 2024:

- Complete the 2020 and 2021 audits and present the 2022 and 2023 statements of accounts at the AGM.
- Improve the planning of payments submitted to the Management Committee for approval: 2x months for regular payments and find a system for small urgent invoices.

In view of the AEFE 2021 debts to be paid by the end of October 2024, and the 2023 returns to be paid by the end of December 2024, the objectives of improving the system and having sufficient working capital will probably not be achieved until 2025.

Comments:

What about re-enrolment fees? This will not be introduced next year. In order to definitively confirm a student's re-registration, parents wishing to re-register their children for the 2024-2025 school year will be asked to pay a re-registration fee before the end of the registration campaign. This payment will be treated as an advance on the annual school fees. (The amount of this payment will be voted on at a forthcoming Board meeting and then approved by the General Meeting).

The Management Committee thanked the DAF for this very coherent and detailed presentation of the 2024 budget and recommended that a more concise presentation be prepared for the General Meeting and that the budget and narrative be sent at least one week before the General Meeting on 14 December.

The budget was approved unanimously by 11 votes out of 11.

Further votes were also taken in Human Resources and Maintenance on the basis of the decision support notes received.

VOTES:

HUMAN RESOURCES:

- 1. The recruitment of the Deputy CFO, to cover the maternity leave of the CFO, was approved by 11 votes out of 11.
- 2. The recruitment of the SVT Teacher, who will replace the incumbent after the short break (6 November), was approved by 11 votes out of 11.
- 3. The recruitment of 3 Teaching Assistants was approved by 11 votes out of 11.

MAINTENANCE:

- 1. The award of the SOPHOS contract to the new service provider MANAGE IT was approved by 11 votes out of 11.
- 2. The award of the new Medical Evacuation Contract for students and staff to AAR-Health Care (Kenya), Limited was approved by 11 votes out of 11.

Miscellaneous:

- The AEFE regional office in Johannesburg is in talks with the LFDD to organise the AEFE governance seminar for the Africa zone, which will take place around 15 March 2024 in Nairobi. All the schools under agreement in the Africa zone would come together for two days. The meeting would be fully funded by the Johannesburg regional office.
- An online meeting could be organised in December with the AEFE Network Development Manager to discuss the Lycée's future projects (Vision 2030).
- In preparation for this meeting, a meeting on the Vision 2030 strategic document would be organised at the beginning of December.

The Chair thanked all participants and closed the meeting.

The meeting ended at 10.35 am